



# Price Agreement Amendment

Page 1 of 1  
Printed: 1/8/2003

STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS  
CAPITOL HILL  
PROVIDENCE RI 02908

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VERIZON  
234 WASHINGTON ST  
PROVIDENCE RI 02903

## NETWORK EQUIP - CISCO

Amendment Date: 01/02/2003  
Original Award Date: 03/29/2001  
Buyer: ROCHE, LINDA P  
Phone #: (401) 222 - 2142 ext. 118  
FOB:  
Terms:

Change Order Number

6

Award Number

68M00211145

Effective Period:

04/01/2001 - 01/02/2003

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ADMINISTRATION  
MASTER PRICE AGREEMENT  
RELEASE AGAINST RI MPA

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ADMINISTRATION  
MASTER PRICE AGREEMENT  
RELEASE AGAINST RI MPA

Change Order Note: CHANGE ORDER #6

Department				Bid Number	C/O Req #
ADMINISTRATION				MPA-283	3558
Item	Class-Item	Bid #	Requisition #	Unit	Unit Price
	CHANGE ORDER #6  CHANGE TO PO #68M00211145 DATED 3/29/01.  PURCHASE ORDER #68M00211145 CANCELLED - INCORRECT VENDOR.  NEW PURCHASE ORDER #68M00211145A ISSUED TO VERIZON NETWORK INTEGRATION CORP.				

This Notice of Award/Purchase Order is issued in accordance with the specific requirements described herein and the State's Purchasing Regulations and General Conditions of Purchase, copies of which are available at [www.purchasing.state.ri.us](http://www.purchasing.state.ri.us). Delivery of goods or services as described herein shall be deemed acceptance of these requirements.

STATE PURCHASING AGENT/DESIGNEE

ACCOUNTING

DATE RELEASED



# Price Agreement Amendment

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Printed: 10/29/2002

STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS  
CAPITOL HILL  
PROVIDENCE RI 02908

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VERIZON  
234 WASHINGTON ST  
PROVIDENCE RI 02903

## NETWORK EQUIP - CISCO

Amendment Date: 10/25/2002  
Original Award Date: 03/29/2001  
Buyer: ROCHE, LINDA P  
Phone #: (401) 222 - 2142 ext. 118  
FOB:  
Terms:

Change Order Number

5

Award Number

68M00211145

Effective Period:

04/01/2001 - 03/31/2003

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ADMINISTRATION  
MASTER PRICE AGREEMENT  
RELEASE AGAINST RI MPA

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ADMINISTRATION  
MASTER PRICE AGREEMENT  
RELEASE AGAINST RI MPA

Change Order Note: CHANGE ORDER #5

Department				Bid Number	C/O Req #
ADMINISTRATION				MPA-283	3558
Item	Class-Item	Bid #	Requisition #	Unit	Unit Price
	CHANGE ORDER #5				
	CHANGE TO PO #68M00211145 DATED 3/29/01.				
	INCREASE DISCOUNTS AS FOLLOWS:				
	PRODUCT DISCOUNT: 42%				
	MAINTENANCE DISCOUNT				
	HIGHER EDUCATION: 32.5%				
	STATE & LOCAL: 19%				

This Notice of Award/Purchase Order is issued in accordance with the specific requirements described herein and the State's Purchasing Regulations and General Conditions of Purchase, copies of which are available at [www.purchasing.state.ri.us](http://www.purchasing.state.ri.us). Delivery of goods or services as described herein shall be deemed acceptance of these requirements.

STATE PURCHASING AGENT/DESIGNEE

ACCOUNTING

DATE RELEASED



# Price Agreement Amendment

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Printed: 3/6/2002

STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS  
CAPITOL HILL  
PROVIDENCE RI 02908

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VERIZON  
234 WASHINGTON ST  
PROVIDENCE RI 02903

## NETWORK EQUIP - CISCO

Amendment Date: 02/28/2002  
Original Award Date: 03/29/2001  
Buyer: ROCHE, LINDA P  
Phone #: (401) 222 - 2142 ext. 118  
FOB:  
Terms:

Change Order Number

4

Award Number

68M00211145

Effective Period:

04/01/2001 - 03/31/2003

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ADMINISTRATION  
MASTER PRICE AGREEMENT  
RELEASE AGAINST RI MPA

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ADMINISTRATION  
MASTER PRICE AGREEMENT  
RELEASE AGAINST RI MPA

Change Order Note: CHANGE ORDER #4

Department				Bid Number	C/O Req #
ADMINISTRATION				MPA-283	3558
Item	Class-Item	Bid #	Requisition #	Unit	Unit Price
	CHANGE ORDER #4  CHANGE TO PO #68M00211145 DATED 3/29/01.  EFFECTIVE PERIOD HAS BEEN MODIFIED:  FROM: 4/1/01 - 3/31/02 TO: 4/1/01 - 3/31/03				

This Notice of Award/Purchase Order is issued in accordance with the specific requirements described herein and the State's Purchasing Regulations and General Conditions of Purchase, copies of which are available at [www.purchasing.state.ri.us](http://www.purchasing.state.ri.us). Delivery of goods or services as described herein shall be deemed acceptance of these requirements.

STATE PURCHASING AGENT/DESIGNEE

ACCOUNTING

DATE RELEASED

**STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS  
PRICE AGREEMENT AMENDMENT**

**EFFECTIVE DATE OF AMENDMENT: 6/1/01**

**MPA #283-2-3558**

**APA#**

**AMENDMENT NUMBER: 3**

**CURRENT AGREEMENT PERIOD: 4/1/01 – 3/31/02**

**COMMODITY/SERVICE DESCRIPTION: NETWORK EQUIPMENT - CISCO**

**BUYER: LINDA ROCHE/act**

**Telephone No. (401) 222-2142 ext. 118**

**APPROVED FOR THE STATE OF RHODE ISLAND: Jerome D. Moynihan  
Administrator, Purchasing Systems**

<b>BILLING REFERENCE NO.</b>	<b>VENDOR(S) ADDRESS</b>	<b>TELEPHONE</b>
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**ALL VENDORS**

**This is a notice of award amendment, not an order.** The Price Agreement named above is hereby amended and/or modified as follows:

**[ X ] The agreement period has been modified** **FROM:** \_\_\_\_\_ **to** \_\_\_\_\_

**TO:** \_\_\_\_\_ **to** \_\_\_\_\_

**[ ] The list of items covered and/or pricing for the items covered by the agreement has been modified.**  
The items and/or prices authorized as of the date of the issuance of this amendment are as reflected in Attachment A – Pricing, attached hereto.

**[ X ] Matrix is offering the following discounts on Cisco products and maintenance through 7/27/01;**

**283-2-3558-3**

**35-2016356**

**Matrix Integration**

**417 Main Street**

**Jasper, IN 47546**

**Education Hardware 40%**

**Education Maintenance 36%**

**Government Hardware 40%**

**Government Maintenance 12%**

**STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS  
PRICE AGREEMENT AMENDMENT**

**EFFECTIVE DATE OF AMENDMENT: 6/1/01**

**MPA #283-2-3558**

**APA #**

**AMENDMENT NUMBER: 2**

**CURRENT AGREEMENT PERIOD: 4/1/01 to 3/31/02**

**COMMODITY/SERVICE DESCRIPTION: NETWORKING EQUIPMENT - CISCO**

**BUYER: LINDA ROCHE/njl**

**Telephone No. (401) 222-2142 ext. 118**

**APPROVED FOR THE STATE OF RHODE ISLAND: Jerome D. Moynihan  
Administrator, Purchasing Systems**

<b>BILLING</b>	<b>VENDOR(S)</b>	
<b>REFERENCE NO.</b>	<b>ADDRESS</b>	<b>TELEPHONE</b>

**ALL VENDORS**

**This is a notice of award amendment, not an order.** The Price Agreement named above is hereby amended and/or modified as follows:

- [ ] **The agreement period has been modified** **FROM:**  
**TO:**
- [ ] **The list of items covered and/or pricing for the items covered by the agreement has been modified.**  
The items and/or prices authorized as of the date of the issuance of this amendment are as reflected in Attachment A – Pricing, attached hereto.

- [ X ] Please add the following:

283-2-3558-4

05-0248052

UNICOM

1026 PARK EAST DRIVE

WOONSOCKET, RI 02895

TELEPHONE #: (401) 765-3000

E-Mail: [pdiquinzio@unicom-inc.com](mailto:pdiquinzio@unicom-inc.com)

TERMS: NET 30 DAYS

Product Discount: 34.25%

Maintenance Discount

Higher Education: 33.34%

State & Local Gov't: 12.45%

283-2-3558-5

13-3189540

VERIZON

234 WASHINGTON STREET

PROVIDENCE, RI 02903

TELEPHONE #: (401) 455-4541

E-Mail: [curt\\_daguannd@bellatlantic.com](mailto:curt_daguannd@bellatlantic.com)

TERMS: NET 30 DAYS

Product Discount: 34.5%

Maintenance Discount

Higher Education: 25%

State & Local Gov't: 10%

**STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS  
PRICE AGREEMENT AMENDMENT**

**EFFECTIVE DATE OF AMENDMENT: 5/15/01**

**MPA #283-2-3558**

**APA #**

**AMENDMENT NUMBER: 1**

**CURRENT AGREEMENT PERIOD: 4/1/01 to 3/31/02**

**COMMODITY/SERVICE DESCRIPTION: NETWORKING EQUIPMENT - CISCO**

**BUYER: LINDA ROCHE/njl**

**Telephone No. (401) 222-2142 ext. 118**

**APPROVED FOR THE STATE OF RHODE ISLAND: Jerome D. Moynihan  
Administrator, Purchasing Systems**

<b>BILLING</b>	<b>VENDOR(S)</b>	
<b>REFERENCE NO.</b>	<b>ADDRESS</b>	<b>TELEPHONE</b>

**ALL VENDORS**

**This is a notice of award amendment, not an order.** The Price Agreement named above is hereby amended and/or modified as follows:

[ ] The agreement period has been modified **FROM:**

**TO:**

[ ] **The list of items covered and/or pricing for the items covered by the agreement has been modified.**  
The items and/or prices authorized as of the date of the issuance of this amendment are as reflected in Attachment A – Pricing, attached hereto.

[ X ] Digital Intelligence Systems is offering the following discount on CISCO product and maintenance for the state and local government until 7/31/2001.

Networking Products	36.7%
Maintenance	12%

**STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS**

Master Price Agreement - MPA #283-2-3558

Agency Price Agreement – APA #

Requisition #

**COMMODITY/SERVICE DESCRIPTION: NETWORKING EQUIPMENT - CISCO****DATE ISSUED: 3/29/01****AGREEMENT PERIOD: 4/1/01 – 3/31/02 With the option to  
renew for (2) two additional (12)  
twelve month periods.****BUYER: LINDA ROCHE/act****Telephone No. (401) 222-2142 ext. 118****APPROVED FOR THE STATE OF RHODE ISLAND: Jerome D. Moynihan  
Administrator, Purchasing Systems**

**This is a notice of award, not an order.** Any quantity reference in the agreement or in the bid preceding it are estimates only and do not represent a commitment on the part of the state to any level of billing activity, other than for quantities or volumes specifically released during the term. No action is to be taken except as specifically authorized, as described herein under **AUTHORIZATION AND RELEASE**

<b>BILLING REFERENCE NO.</b>	<b>VENDOR(S) ADDRESS</b>	<b>TELEPHONE</b>
283-2-3558-1	ATRION NETWORKING CORPORATION 30 SERVICE AVENUE WARWICK, RI 02886  CONTACT PERSON: BRAD FRENCH E-MAIL: <a href="mailto:bfrench@atrion.net">bfrench@atrion.net</a>	TELEPHONE #: 401-736-6400 TERMS: NET 30
283-2-3558-2	DIGITAL INTELLIGENCE SYSTEMS, INC. 4431-B BROOKFIELD CORP DRIVE CHANTILLY, VA 20151-1691  CONTACT PERSON: LAURA FARINA E-MAIL: <a href="mailto:laurafarina@disys.com">laurafarina@disys.com</a>	TELEPHONE #: 703-802-0500 TERMS: NET 30
283-2-3558-3	MATRIX INTEGRATION 417 MAIN STREET JASPER, IN 47546  CONTACT PERSON: CHAD WILLIAMS E-MAIL: <a href="mailto:cwilliams@matrixintegration.com">cwilliams@matrixintegration.com</a>	TELEPHONE #: 812-481-5059 TERMS: NET 30

## STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS

Master Price Agreement - MPA #283-2-3558

Agency Price Agreement – APA #

Requisition #

**ENTIRE AGREEMENT** - This NOTICE OF AWARD, with all attachments, and any release(s) against it shall be subject to: (1) the specifications, terms and conditions set forth in Request/Bid Number 3558, (2) the General Terms and Conditions of Contracts for the State of Rhode Island (3) all provisions of, and the Rules and Regulations promulgated pursuant to, Title 37, Chapter 2 of the General Laws of the State of Rhode Island AND (4) any Special Instructions or Provisions contained herein. This NOTICE shall constitute the entire agreement between the State of Rhode Island and the Vendor. No assignment of rights or responsibility will be permitted except with the express written permission of the State Purchasing Agent or his designee.

**SCOPE AND LIMITATIONS** - This Agreement covers requirements as described herein, ordered by State agencies (or political subdivisions of the State) during the Agreement Period. No additional or alternative requirements are covered, unless added to the Agreement by formal amendment by the State Purchasing Agent or his designee.

**If this is a Master Price Agreement (MPA), Political Subdivisions (cities, towns, schools, quasi-public agencies), as authorized by law, may participate in this Agreement. All ordering and billing shall be between the vendor and the political subdivision (only).**

**CANCELLATION, TERMINATION and EXTENSION** - This Price Agreement shall automatically terminate as of the date(s) described under **AGREEMENT PERIOD** unless this Price Agreement is altered by formal amendment by the State Purchasing Agent or his designee upon mutual agreement between the State and the Vendor.

**PRODUCT ACCEPTANCE** - All merchandise offered or otherwise provided shall be new, of prime manufacture, and of first quality unless otherwise specified by the State. The State reserves the right to reject all nonconforming goods, and to cause their return for credit or replacement, at the State's option.

- a) Failure by the state to discover latent defect(s) or concealed damage or non-conformance shall not foreclose the State's right to subsequently reject the goods in question.
- b) Formal or informal acceptance by the State of non-conforming goods shall not constitute a precedent for successive receipts or procurements.

Where the vendor fails to promptly cure the defect or replace the goods, the State reserves the right to cancel the Release, contract with a different vendor, and to invoice the original vendor for any differential in price over the original contract price.

**INSURANCE** - If this is an Agency Price Agreement (APA), annual renewal insurance certificates for Workers' Compensation, Public Liability, Property Damage Insurance, Auto Insurance, etc., must be submitted to the specific agency identified in the "Bill To" section of this agreement. If this is a Master Price Agreement (MPA), send to the appropriate Buyer at the address named below for submitting reports. Certificates are annually due prior to the beginning of any contract period beyond the initial twelve-month period of this contract. Failure to provide annual insurance certification may be grounds for cancellation.

**REPORTS** - The Vendor agrees to provide the State with quarterly reports describing activity against this Price Agreement. If this is a Master Price Agreement, such reports shall include usage by municipalities, quasi-public agencies, schools, etc. All reports shall contain the following data:

- ☐ Items listed in Attachment A – Pricing, which have had no release activity during the period,
- ☐ Billing volume, in total, by month,
- ☐ Shipment quantity during the quarter, by major classification (as identified by Attachment A - Pricing),
- ☐ Shipment quantity during the quarter, by item (as identified by Attachment A - Pricing),
- ☐ Shipment quantity during the quarter, by billing address (as identified by Attachment A - Pricing),
- ☒ Billing volume, in total, by quarter.

**Required documents must be submitted to the BUYER named in this notice at the address below.**



## STATE OF RHODE ISLAND AND PROVIDENCE PLANTATIONS

Master Price Agreement - MPA #283-2-3558

Agency Price Agreement – APA #

Requisition #

### ORDER AUTHORIZATION AND RELEASE AGAINST PRICING AGREEMENT

**In no event shall the Vendor deliver goods or provide service until such time as a duly authorized release document is certified by the ordering Agency.**

**State Agencies** shall request release as follows: All releases shall reference the Price Agreement Number, the item(s) covered, and the unit pricing in the same format as described in Attachment A - Pricing.

A Direct Purchase Order (DPO) shall be created by the agency listing the items ordered. The agency may mail or fax a copy of the order to the Vendor. In some cases the agency may request delivery by telephone, but must provide the Vendor with a DPO Order Number reference for billing purposes.

**DELIVERY** - If this is a Master Price Agreement (MPA), vendor will obtain “ship to” information from each participating agency. This information will be contained in the DPO. If this is an Agency Price Agreement (APA) vendor will ship to the following address:

**PRICING** - All pricing shall be as described in Attachment A - Pricing, and is considered to be fixed and firm for the term of the Agreement, unless specifically noted to the contrary herein. All prices include prepaid freight. Freight, taxes, surcharges, or other additional charges will not be honored unless reflected in Attachment A.

**INVOICING** – All invoices shall reference the DPO Order Number(s), Price Agreement number, the item(s) covered, and the unit pricing in the same format as described in Attachment A - Pricing. Invoices for items not received or for work not yet performed will not be honored.

If this is a Master Price Agreement (MPA), vendor will obtain “bill to” information from each participating agency. This information will be contained in the DPO. If this is an Agency Price Agreement (APA) vendor will send invoices to the following address:

### SPECIAL TERMS/INSTRUCTIONS/REQUIREMENTS

N/A

## **CISCO EQUIPMENT and MAINTENANCE**

This Master Price Agreement covers all Cisco Brand Equipment, Supplies and Maintenance at Manufacturer's Suggested Catalog Price less discounts as listed.

A quotation must accompany your Direct Purchase Order for verification of pricing and the Direct Purchase Order forwarded to the Controllers Office for payment. Payment will not be made unless a quotation and vendor invoice is attached. Failure to follow these directions will result in disqualification of the agency from further use of this Master Price Agreement.

Purchases that require Budget or Office of Library and Information Services approvals are not exempt from these approvals.

THE FOLLOWING ARE THE DISCOUNTS OFFERED FROM MANUFACTURER'S SUGGESTED  
RETAIL PRICE FOR **CISCO PRODUCTS AND MAINTENANCE**.

283-2-3558-1

ATRION NETWORKING CORPORATION  
30 SERVICE AVENUE  
WARWICK, RI 02886

401-736-6400  
BRAD FRENCH  
[BFRENCH@ATRION.NET](mailto:BFRENCH@ATRION.NET)

PRODUCT DISCOUNT: 36%  
MAINTENANCE DISCOUNT  
EDUCATION: 30%  
STATE AND LOCAL GOVERN: 10%

283-2-3558-2

DIGITAL INTELLIGENCE SYSTEMS, INC.  
4431-B BROOKFIELD CORP DRIVE  
CHANTILLY, VA 20151-1691

703-802-0500  
LAURA FARINA  
[LAURA.FARINA@DISYS.COM](mailto:LAURA.FARINA@DISYS.COM)

PRODUCT DISCOUNT:  
EDUCATION: 36.7%  
STATE AND LOCAL GOVERN: 31%  
MAINTENANCE DISCOUNT  
EDUCATION: 36.7%  
STATE AND LOCAL GOVERN: 10%

283-2-3558-3

MATRIX INTEGRATION  
417 MAIN STREET  
JASPER, IN 47546

812-481-5059  
CHAD WILLIAMS  
[CWILLIAMS@MATRIXINTEGRATION.COM](mailto:CWILLIAMS@MATRIXINTEGRATION.COM)

PRODUCT DISCOUNT: 36%  
MAINTENANCE DISCOUNT:  
EDUCATION: 36%  
STATE AND LOCAL GOVERN: 10%